

Incredible Technologies, Inc.

When Incredible Technologies, Inc. (IT), inventors of Golden Tee and other video gaming devices, outgrew their office space and chose to move to a new location, IT first decided to lean on the realtor's general contractor.

THE SITUATION

After several meetings with the recommended contractor, IT realized that the budgets and timelines being presented would not work. James Dore, IT CFO/COO, decided to reach out to a different contracting team for additional input. He contacted Thorndale Construction Services, Inc. (TCS), and after several discussions, made the decision to work with our team.

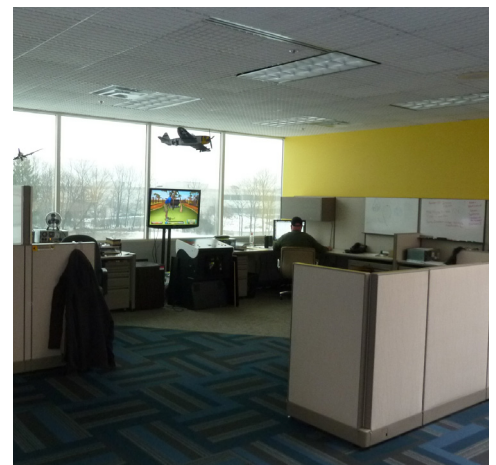
As explained by James Dore:

"Incredible Technologies, Inc. engaged the services of Thorndale Construction Services, Inc. for the renovation of our newly acquired corporate headquarters. This project involved remodeling, extensive demolition and the reconstruction of existing office space. It also involved the remodeling of executive offices, the addition of a showroom, and numerous enhancements to technical support, manufacturing, warehouse and dedicated computer room space.

In total, approximately 60,000 square feet of our 80,000 square foot facility required varying levels of renovation. The tight time frame and budget, coupled with very specific requirements for replacement of, enhancements to, and/or integration with, existing life safety, security, mechanical, electrical, and low-voltage systems, made this project both unique and challenging. These challenges required effective and timely communication with numerous internal disciplines and external trades/services—all of which were managed effectively and efficiently by Thorndale—without issue."

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JAMES DORE, IT CFO/COO





OUR SOLUTION

Thorndale successfully met all the challenges that the project presented. As the project began, TCS understood the schedule was aggressive, but it became even more challenging when IT decided to add a casino to the scope of work. The casino had been removed from the project prior to TCS involvement due to the cost of that work, but Thorndale was able to present alternatives that enabled IT to move forward with that part of the project.

With regard to IT's decision to engage TCS on the project, James Dore stated:

"Prior to committing to its services, Thorndale's timeline for completion was shorter than that of the competition and its cost estimate was also more favorable than that of the competition. After committing to its services, Thorndale delivered the project on time and under budget. With the forgoing in mind, it should also be noted that Thorndale's pre-construction value engineering of our casino space resulted in savings in excess of \$130,000 when compared to the initial bids."

Once TCS received authorization to move forward on the casino, it was time to get to work. IT wanted the job completed quickly, and Thorndale met every scheduled original milestone until the project was completed.

James Dore was impressed and very pleased with TCS upon project completion:

"Ultimately, the spirit of cooperation and collaboration that Thorndale brought to the table made for a truly enjoyable experience and a successful end result. As such, I look forward to renovating/expanding the remainder of the facility in the future utilizing Thorndale's services. In addition, I strongly recommend Alan Horsman and Thorndale's general contracting services to any company interested in obtaining quality and value because while fostering a long-term relationship, TCS is truly "first class" in this respect."

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